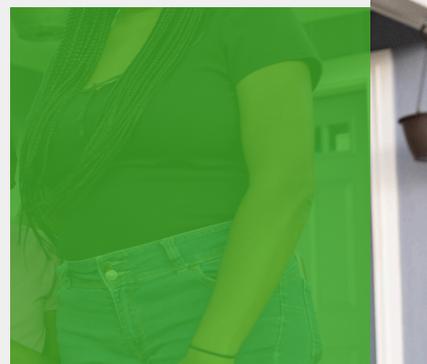
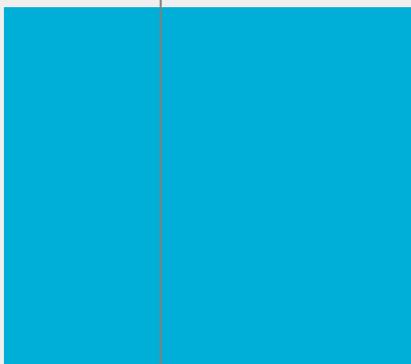
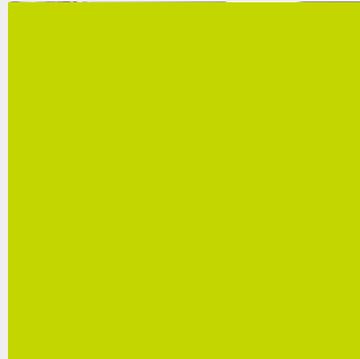




# Annual Report

FY23

July 1, 2022 - June 30, 2023



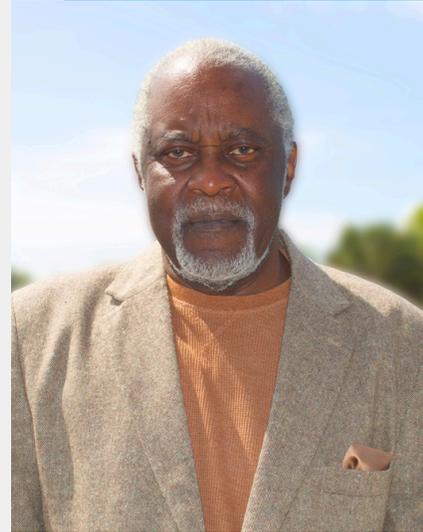
A member of the national NeighborWorks network



# Words From Our Leaders

I have served on the Pensacola Habitat for Humanity Board of Directors since 2018, though this year was my second year as Chairman of the Board. I've had the privilege of watching this organization grow and surpass its goals as it adapts to an ever-changing world and housing market. The challenges never stop coming, but neither do our neighbors in need. We're blessed to be serving and representing our community members through love and compassion. To be surrounded by the truly devoted men and women in our community that wake up every day wondering how they can help others, we thank you for your commitment, hard work and compassion. As an involved member of the community, and as a strong believer and supporter of Pensacola Habitat for Humanity's mission, I am grateful for the opportunity to make an even greater impact this year in God's name. I'm blessed to be part of the Pensacola Habitat Board and team that drives this organization forward. I thank you and hope you continue serving with us well into the future.

Pensacola Habitat for Humanity posted a banner year in Fiscal Year 2023. We completed 51 new homes for families while experiencing remarkable growth in our Community Development and HUD Housing Counseling programs, as well as in our ReStore. Thank you for your time and resources to help us achieve this success. In this report, you'll read about the vital work we're doing in Escambia and Santa Rosa Counties. I hope you enjoy this report and are as inspired and energized as we are to overcome any obstacles we face now or in the future to bring people together to build homes, communities and hope in 2024 and beyond.



**Gene Franklin**  
Chairman of the Board of Directors



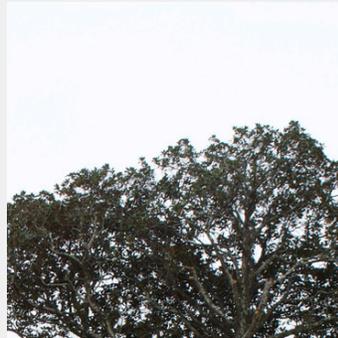
**Sam Young**  
CEO + President

# Board of Directors

- Gene Franklin - Chair
- Dawn Brazwell - Vice Chair
- Michael King - Treasurer
- Dick Baker - Secretary
- Betty Salter - Emeritus Director
- Michele DuMond
- Rabbi Joel Fleekop
- Siobhan Gallagher
- Brent Hargett
- Mike Lanwehr
- Matt Newcomer
- Dr. Charles Reese
- Alvis Collins
- Darnell Sims
- Frank Smith
- Mike Stahl
- Josh Womack

## MISSION:

Seeking to put God's love into action, Pensacola Habitat for Humanity brings people together to build homes, communities, and hope.



# FY23 Programs Dashboard

# 51

**new homes built**

## AVERAGE PHFH HOME BUYER

# 58%

**AREA  
MEDIAN  
INCOME**

# \$39K

**ANNUAL  
INCOME**

# 3

**PEOPLE IN  
HOUSEHOLD**

# 40

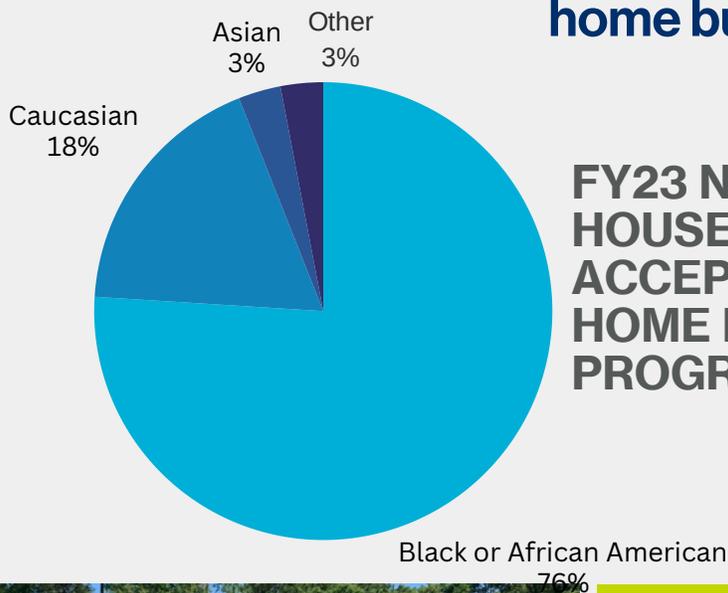
**home buyer  
+ educational  
workshops taught**

# 5

**homes closed  
with  
USDA Financing**

# 95%

**of applicants are  
first-time  
home buyers**



**FY23 NEW  
HOUSEHOLDS  
ACCEPTED INTO  
HOME BUYER  
PROGRAM**



# FY23 Programs Dashboard Cont'd

Pensacola Habitat for Humanity's Community Development Program is all about keeping homeowners in their homes. It helps to build stronger neighborhoods and communities, encourages and develops community leaders, keeps our communities beautiful and empowers residents to remain in their homes and to make an impact in their own neighborhoods.

## AVERAGE PHFH COMMUNITY DEVELOPMENT PROGRAM CLIENT



**40** completed projects

**17** aging in place modifications

**20** repair and weatherization projects

**3** disaster recovery projects

**1,368**  
unique volunteers

**18,914**  
total volunteer hours

**4,379**  
volunteer opportunities

**\$192,733**  
worth of labor  
(per Florida average salary)





# FY23 ReStore Dashboard

The Pensacola Habitat ReStore accepts donations and sells a constantly changing inventory of diverse, high-quality merchandise to the public at a fraction of the retail price, while diverting reusable household items and building materials from area landfills. Sales of donated items help Pensacola Habitat for Humanity partner with local families to build, rehabilitate and repair safe and affordable homes in Escambia and Santa Rosa Counties.



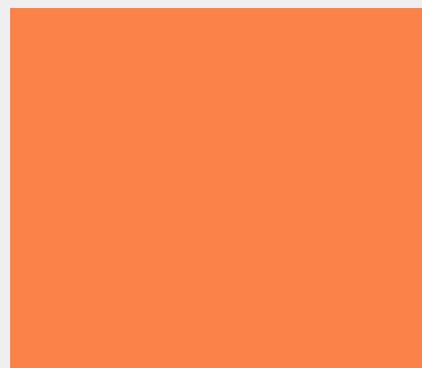
**\$293,159**  
net revenue



fully funded  
home builds

**1,720**  
donation pickups  
completed

**29,121**  
donations  
picked up



# Financial Highlights

## REVENUE

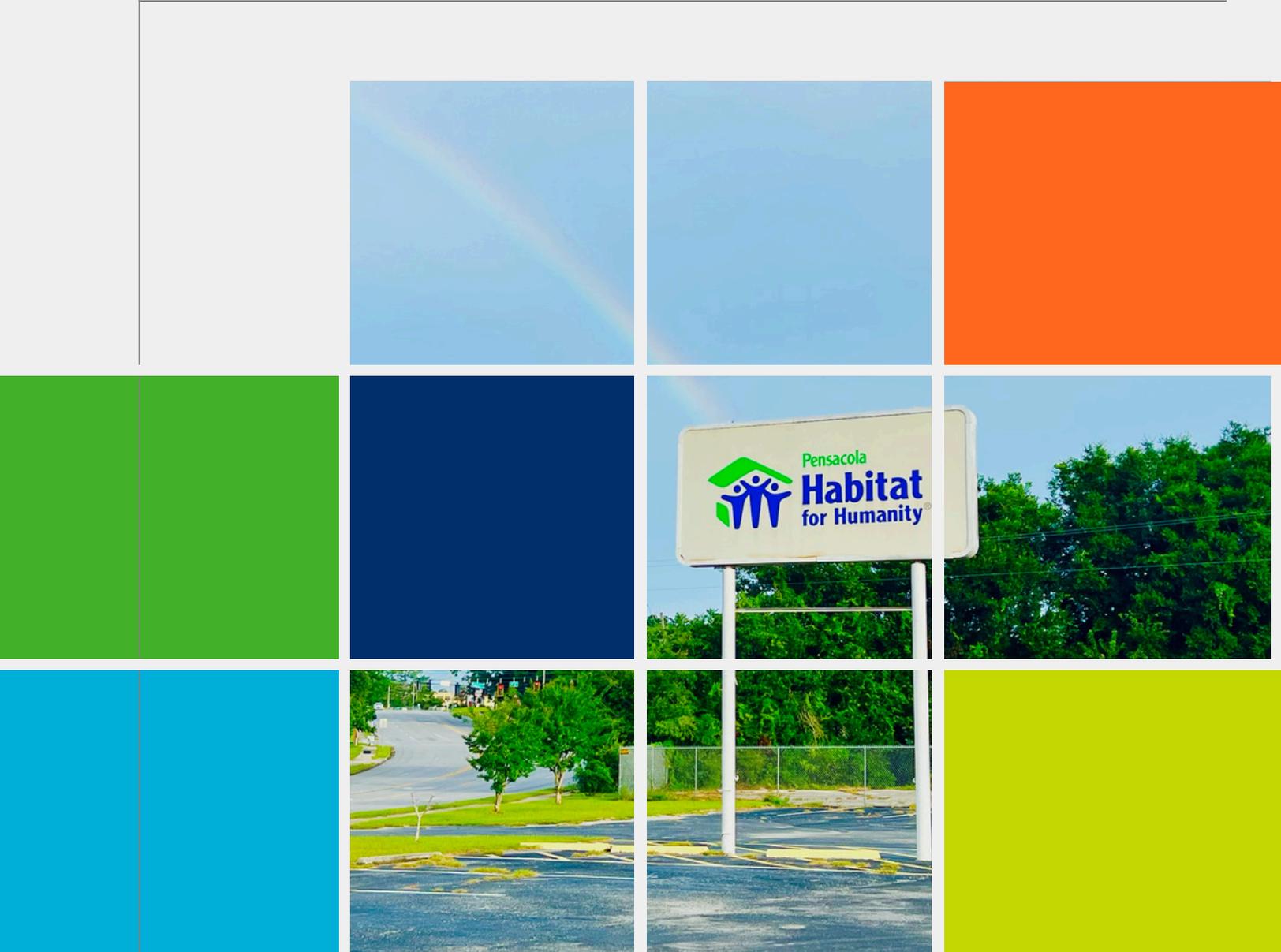
<b>\$1,992,302</b>	CASH + GRANTS
<b>\$6,948,573</b>	HOME SALES REVENUE
<b>\$68,062</b>	IN-KIND
<b>\$1,347,077</b>	RESTORE
<b>\$173,231</b>	SPECIAL EVENTS
<b>\$3,527,334</b>	MORTGAGE PAYMENTS
<b>\$357,073</b>	OTHER

## EXPENSES

<b>\$7,970,265</b>	PROGRAM
<b>\$1,879,977</b>	ADMINISTRATION
<b>\$318,284</b>	DEVELOPMENT
<b>\$42,465,891</b>	TOTAL NET ASSETS

GO TO [PENSACOLAHABITAT.ORG](http://PENSACOLAHABITAT.ORG) FOR THE FULL REPORT





# Thank You

We extend our heartfelt gratitude to all who have played a crucial role in supporting our mission to build homes and transform lives in Escambia and Santa Rosa Counties. Your generosity has not only provided shelter but has also created a foundation for hope and a brighter future for families in need. Thank you for being the driving force behind the positive change we strive to achieve.

 (850) 434-5456

 300 W. Leonard St., Pensacola, FL 32501

 [www.pensacolahabitat.org](http://www.pensacolahabitat.org)



[www.pensacolahabitat.org/thanks](http://www.pensacolahabitat.org/thanks)