



annual report FY24

July 1, 2023 - June 31, 2024



our mission

Seeking to put God's love into action, Pensacola Habitat for Humanity brings people together to build homes, communities, and hope.

our vision

A world where everyone has a decent place to live.



Sam Young
President & CEO

Dear Friends and Supporters,

As we close the books on Fiscal Year 2024, I am thrilled to share the incredible milestones we've achieved together. This year, Pensacola Habitat for Humanity solidified its place as one of the top ten highest-producing Habitat affiliates in the nation. Through our collective efforts, we've provided impactful programs and services that will benefit hundreds of individuals and families—building a foundation for brighter futures for generations to come.

But we're not stopping here. Progress isn't just something to sustain—it's something to push forward. Where we see opportunity, we act boldly. If we lack the tools or resources we need to reach our goals, we will go out and secure them.

None of this would be possible without the unwavering commitment of our donors, sponsors, volunteers, and countless other supporters. The numbers in this report are more than just data; they represent the power of a united community working together to create a legacy of service and hope.

As we look ahead to Fiscal Year 2025, we're energized by the possibilities and the momentum we've built. Together, we will continue to push boundaries, pursue innovation, and make an even greater impact. Thank you for being an integral part of this mission. I can't wait to see what we will achieve—together.

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creating affordable homeownership



50

families moved into their new homes + became homeowners through the Homebuyer Program



40

children were served through the Homebuyer Program



3

older adults were served through the Homebuyer Program



preserving homeownership



44

completed projects through the Community Development Program



14

Aging In Place projects completed



19

roofs were repaired



3

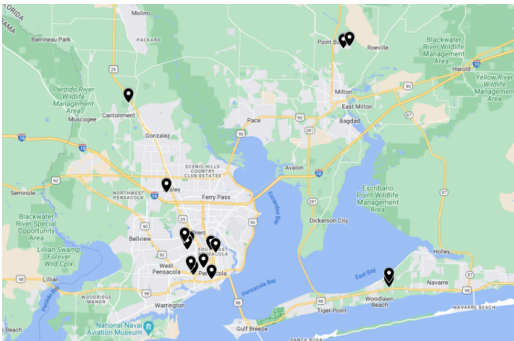
wheelchair ramps were built

breaking new ground with the community land trust

The Northwest Florida Community Land Trust is a shared equity homeownership model designed to make homeownership attainable for low-income households. The land trust is an effective alternative to renting for lower-income households seeking the stability of homeownership and opportunity to build equity.



6 new lots donated or purchased into the land trust



HUD housing counseling

HUD Housing Counseling services are available to anyone who needs assistance managing their individual or family finances, balancing income and expenses, budgeting, managing debt, improving credit history, saving for future goals, and preparing to purchase a home.



63

clients served through the HUD program



7

households avoided foreclosure



volunteering for the mission



1,462

unique volunteers
throughout the
year



18,607

total volunteer hours



13

new faith
organizations
joined our mission



ReStore

Pensacola Habitat for Humanity

shop. donate. volunteer.



25,826

total number of items
donated



1,903

total number of free
donation pick-ups



1,158

new donors to the
ReStore

top corporate donors:

Lowe's
Town & Country Siding
Gulf Coast Building Products
GE Renewable Energy
Navy Federal
Merrill Lynch
Sandy Key Condominiums
Emerald Grande
Superior Granite
Wayne Dalton Materials



homebuyer highlight

At 27 years old, Alexis, a mother of 6-year-old twins, achieved her dream of homeownership through Pensacola Habitat for Humanity. After a divorce, she and her daughters moved in with her parents, where space was tight—her daughters shared a room, and her parents converted their dining room into a bedroom for Alexis. They lived there for two and a half years. Encouraged by her best friend, who had purchased a home through Pensacola Habitat, Alexis explored their programs.

With guidance from Pensacola Habitat's HUD Housing Counseling Program, Alexis was able to save money, pay off her debts, and improve her credit score by nearly 200 points. Alexis then applied for the Homebuyer Program after completing HUD Counseling and was approved, securing a home for her family and a fresh start.



"The Homebuyer Program required a lot of hard work - physically, emotionally, and financially - but I never felt alone. I have had a tremendous amount of support through this entire process that I will forever be grateful for, from family, friends and the staff at Pensacola Habitat. This home is going to offer my family stability that is not dependent on anyone else but me, and I never thought that would be possible. We will have our own space to grow and have peace knowing it is within our means. It truly has been a life-changing experience."

- Alexis, Pensacola Habitat for Humanity Homeowner



women build

Our 10th Annual Women Build was a huge success, with 153 Women Builders hitting our biggest fundraising total ever of \$150K. Our Women Build continues to grow as a display of the impact powerful women can make when they join together!



faith build

We continued to grow our Faith Build, with 15 churches and 47 total volunteers helping build a home across three days. Though we engage with our faith partners year-round, having Faith Build helps ignite new partnerships and reinforce existing ones.



exec build

Our Executive Build continued its momentum from its first year, as leaders from PenAir Credit Union, Florida Power and Light, Gulf Winds Credit Union and Sonny's BBQ joined forces to construct a new home for a deserving family.



collegiate challenge

This year, we hosted 41 students from Purdue University and the Rose-Hulman Institute of Technology for a combined 840 hours. These students spent their Spring Breaks working on build sites, doing landscaping jobs and helping out at the ReStore, making a huge impact.

finances

revenue

cash + grants	\$2,710,945
home sales revenue	\$6,926,285
in-kind	\$43,795
ReStore	\$1,188,452
special events	\$232,194
mortgage payments	\$3,542,324
other	\$338,582

expenses

programs	\$10,275,477
administration	\$2,215,660
development	\$362,072
ReStore	\$1,068,938

total net assets **\$42,065,719**

thank you to our annual sponsors
and top loyal donors



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view the annual report online:
pensacolahabitat.org/financial

